

**NEW**

PRODUCT TRAINING

# PORTABLE EVAPORATIVE COOLER



**L.B.WHITE**

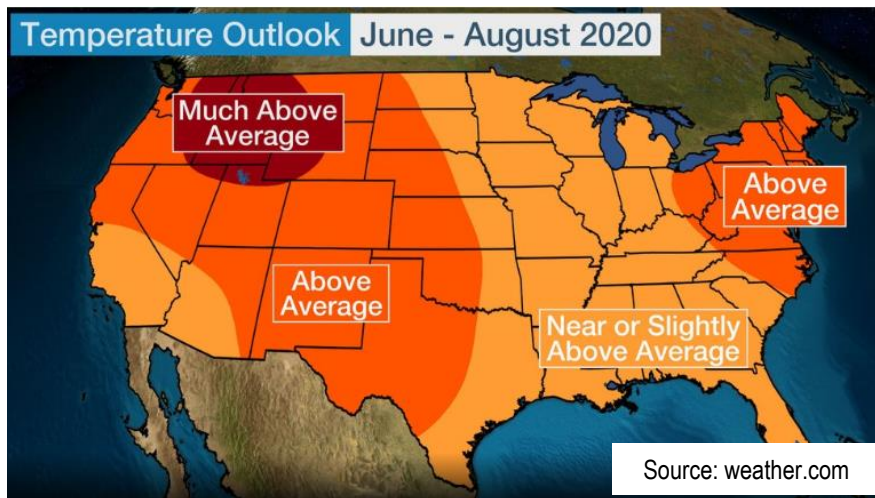
# Why cooling?

- Smooth seasonality of business
- Gained expertise in evap cooling with acquisition of Reeves Supply

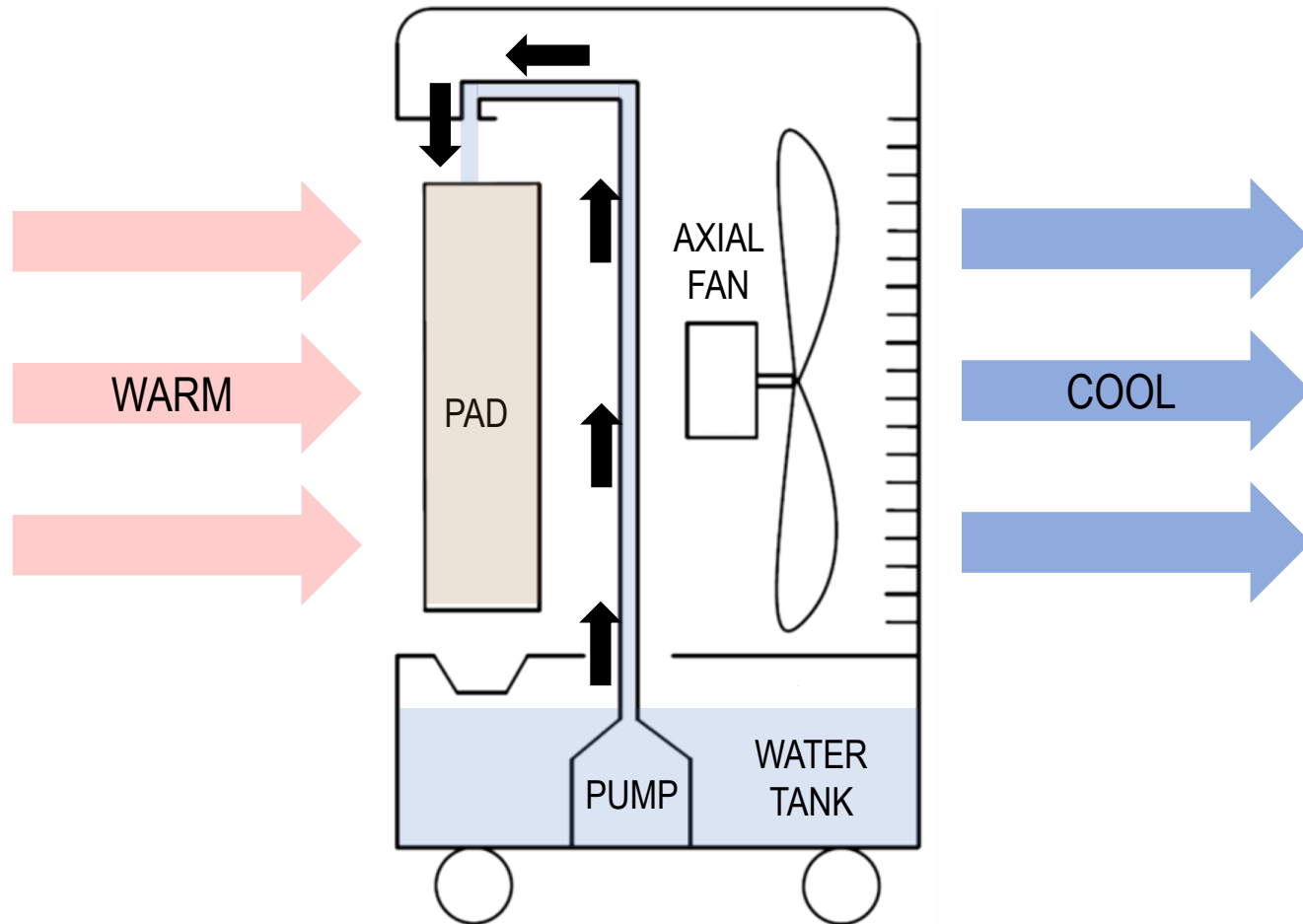


# Why cooling now?

- Reason to talk to dealers even if not thinking about heat yet
- Warmer than average weather predicted



# How it works



# Cooling Effect

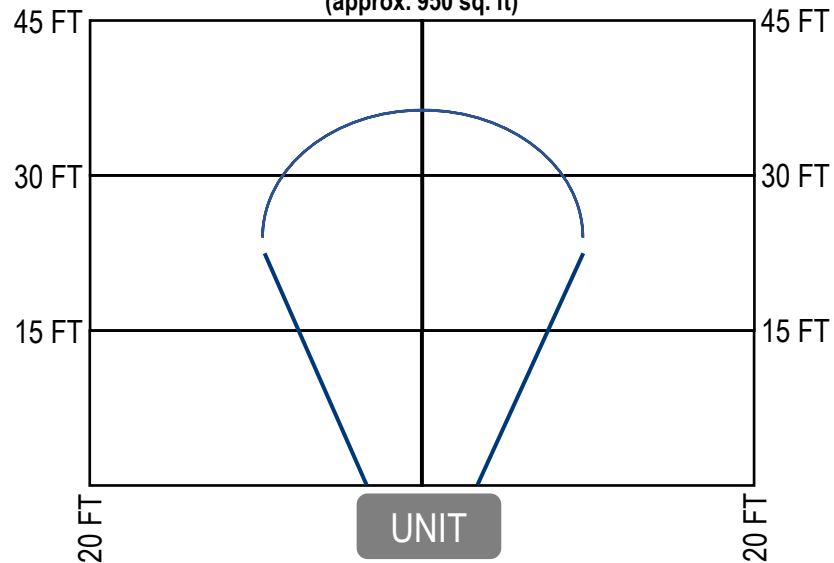
## Cooler Feel

(approx. 10 ft from unit)

		Relative Humidity					
		20%	30%	40%	50%	60%	70%
Ambient Temp °F	75 °F	-24	-21	-18	-12	-14	-12
	80 °F	-24	-22	-19	-17	-15	-13
	85 °F	-26	-23	-20	-18	-15	-13
	90 °F	-27	-24	-21	-18	-16	-13
	95 °F	-28	-25	-22	-19	-16	
	100 °F	-30	-26	-23	-19	-17	
	105 °F	-31	-27	-24	-20	-17	
	110 °F	-33	-28	-24	-21		
	115 °F	-34	-29	-25	-21		

## Throw

(approx. 950 sq. ft)



3100 CFM fan output for  
950 sq. ft of coverage

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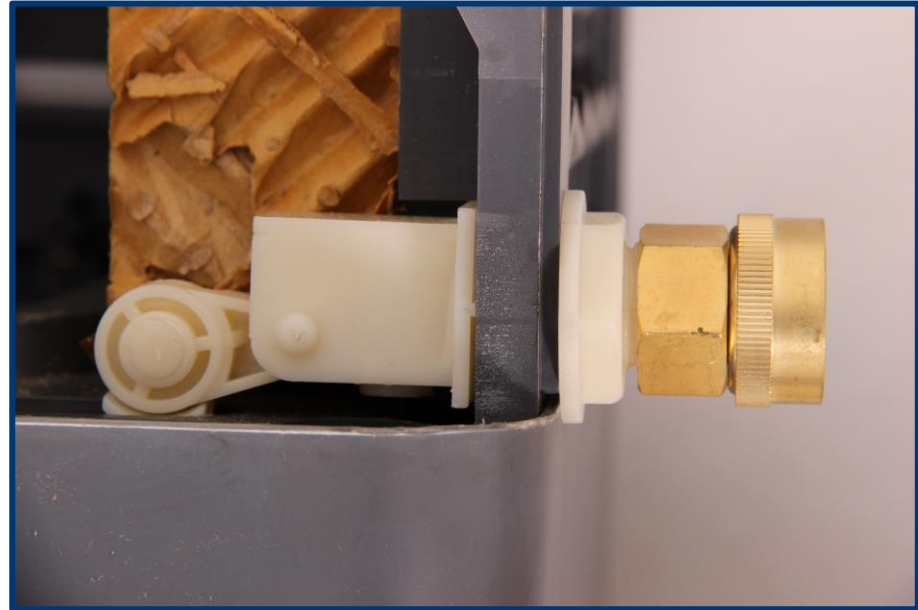
# WATER



1

**Manually fill  
10-gal water tank**

Water tank  
fill level  
indicator



2

**Auto fill with shut off**

Water inlet  
pressure  
50 PSI max



# COOLING PAD

- Corrugated cellulose media
- More surface area = greater cooling effect
- Made to last 2-5 seasons with proper cleaning



# POWER

- GFCI plug
- Standard 115-volt
- Amps to operate primarily fan
  - Running
    - Low, *0.9 amps*
    - Medium, *1.2 amps*
    - High, *1.7 amps*
  - Start-up, 2.8



**GFCI plug IS NOT standard on all competitive models**



# Evap Cooling vs. Air Conditioning

**~.03 per hour  
Operational cost**



	Evaporative Cooling	Air Conditioning
Energy efficient	YES	NO
Use outdoors	YES	NO
Requires chemicals to operate	NO	YES, refrigerants like freeon
Requires vent hose and/or duct	NO	YES
Use in enclosed, tightly sealed space	NO	YES
Cool space to specific temperature	NO	YES
Dehumidifies	NO	YES

- ✓ **Low acquisition, operating & maintenance cost**
- ✓ **Quiet**

# CONSTRUCTION

**Heat intensive  
project areas**



**Warehouses &  
loading docks**



**Break areas &  
temp job site offices**



# PARTY & EVENT



**Backyard  
Gatherings**



**Garage  
Parties**



**Adjustable  
Louvers**



**Lightweight**

**Durable  
no-fade case**



**Heavy-duty locking  
caster wheels**



Attaching wheels is the  
only assembly required

**GFCI power plug**



Digital control panel  
with option to adjust with remote



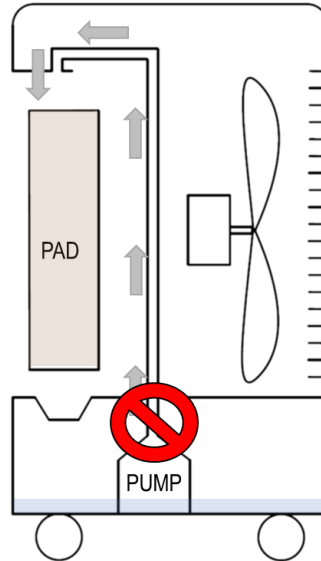
Adjust airflow;  
oscillating or  
fixed position

3-speed fan

**Automatic  
pump shut-off**



# Automatic Pump Shut-off



- If water runs out shuts off pump automatically
- Saves pump burnout and wear & tear especially when rented

Auto pump shutoff IS NOT standard on all competitive models

**L.B.WHITE**



**L.B. White  
PC-31**



**Portacool  
Cyclone 140**



**Cool-A-Zone  
CoolBox- C-100**



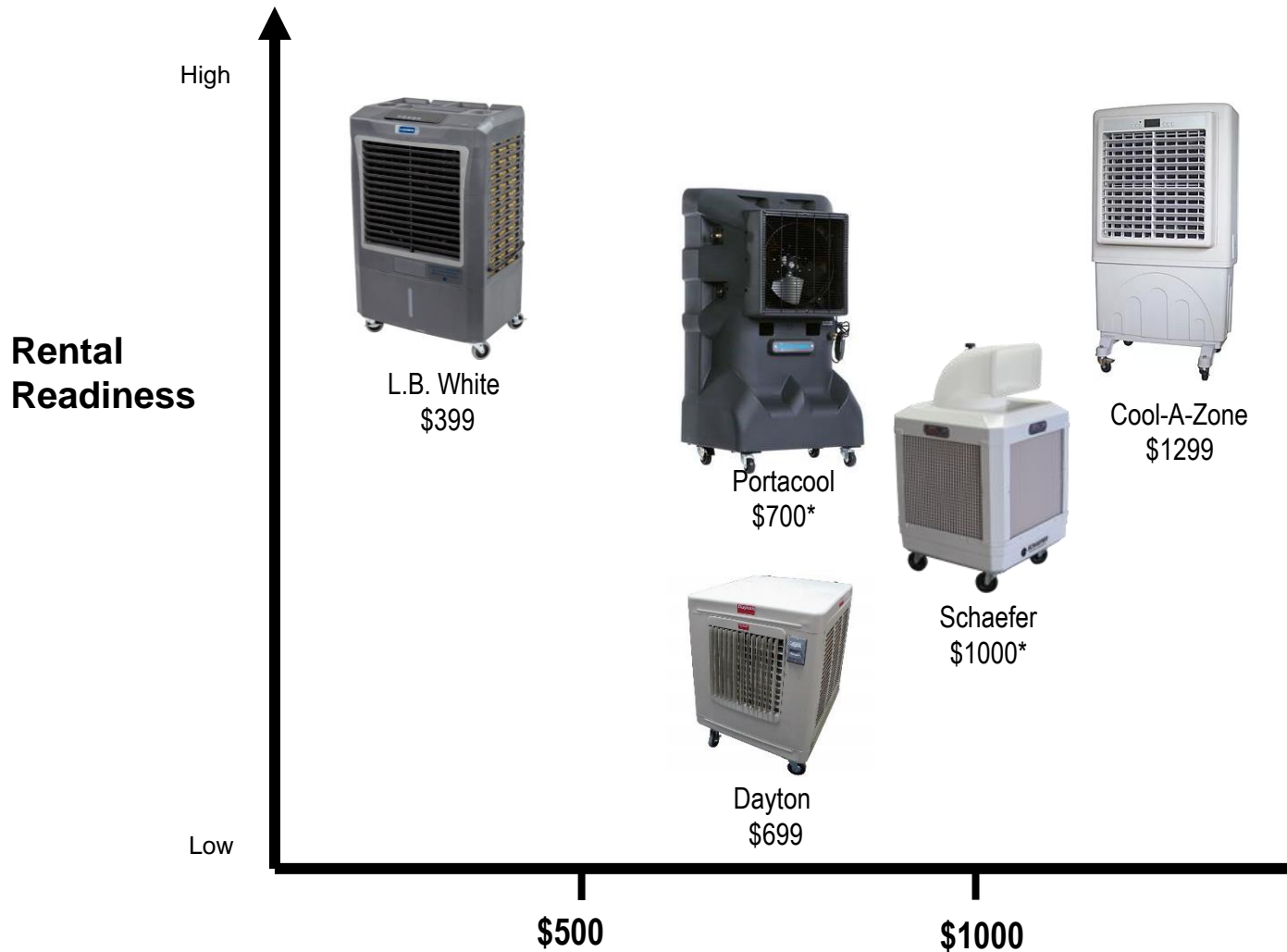
**Schaefer  
WayCool**



**Dayton  
6RJZ3**



Features					
Cooling Area	950 sq. ft.	900 sq. ft.	1350 sq. ft.	1000 - 4700 sq. ft.	1000-1400 sq. ft.
CFM	3100	3900	4120	1560	2100/2800
L x W x H (inches)	26 x 18 x 35	58 x 57 x 84	30 x 23 x 55	25 x 25 x 42	28 x 28 x 36
Unit Weight Empty (lbs)	40	95	62	103	88
Speeds	3	1	3	2	2
Amps	2.8	4.2	3.5	6.8	3.6
Outdoor Rated Plug	Yes, GFCI	Yes, GFCI	NA	NA	Yes, 5-15P Nema
Automatic Pump Shutoff	Yes	No	Yes	Yes	No
Adjustable Swing Louvers	Yes	Yes	Yes	No	No




### Rental Ready step up features

- GFCI
- Auto pump shutoff
- EZ operate digital controls with remote

\*Estimated rental house/dealer cost

Home Depot is renting a unit that will cover 700 sq ft vs LBW 950 sq ft for \$57 per day

**PROFIT POTENTIAL:** At Platinum cost 7 rentals pays for the cooler



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Home &gt; Tool, Truck &amp; Equipment Rental &gt; Restoration &amp; Remediation &gt; Evaporative Cooling Fan

Port-A-Cool | category #10 group #390

# Evaporative Cooling Fan



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## DESCRIPTION

Model # PAC2KCYC01

- Simple to use, effective cooling for patios, events, work areas, and barns
- Cools up to 700 sq. ft. of space with cool, dry air. Accepts a garden hose, while a full water tank supplies cooled air for 5–8 hours
- Lowers temperature by 10–25 degrees Fahrenheit for a fraction of the cost of a standard air conditioner

Rental Pricing for: Carol Stream #(1943) (5.35 mi)

<b>\$40.00</b>	4-Hour (Minimum)	<b>\$228.00</b>	Per Week
<b>\$57.00</b>	Per Day	<b>\$684.00</b>	4 Weeks

This tool requires a **\$100.00** deposit.

### Store Availability

Visit the Tool Rental Center to complete the rental transaction.  
Last updated Jun. 10, 2020, 7:29 AM EST.

Sort by: ☒ Distance ☐ Product Availability



# Availability

- Begin shipping early July
- From Onalaska, Wisconsin warehouse
- Minimal assembly to connect wheels
- Qualifies as one heater to meet prepaid freight

# Resources

- ✓ Sell Sheets
- ✓ Demo Unit Program
- ✓ Travelling Showroom
- ✓ LBWhite.com
  - Owner's manual



LB White Customer Service 800-345-7200 x1

LB White Technical Support 800-345-7200 x2

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